

## **Solutions from Around the Globe**

Moderated by Kevin Sullivan, Microsoft  
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# Global Solutions: Patterns & Practices



- Botnets (and other online threats) are criminal problems that require a multidisciplinary approach to solve. No one part of the Internet ecosystem can adequately address botnet and malware threats.
- Criminals move fast and face few of the constraints that we do as businesses and governments. We need to address barriers to collaboration to ensure that we are keeping up with changing threats.
- The most interesting solutions may come at the intersection of different sectors and require careful balancing of social, economic and political concerns.
- Opportunity to build upon others' success, refine ideas, and foster greater adoption of practices that help protect customers.

# Shared Responsibility

## Everyone Plays a Role

Anti-virus and security vendors, application and operating system developers, device manufacturers, domain registrars and registries, end users, Internet service and cloud service providers, IT departments, public-private partnerships, search engines, website owners and others

**Employ relevant technologies and practices across lifecycle phases**

PREVENT

DETECT

NOTIFY

REMEDiate

RECOVER

**Educate and empower customers**

**Share information, lessons learned and resources**

## Preview of today's topics

- Adopting models from other sectors, such as public health
- The science of cybersecurity
- Cleaning up spam and other issues to improve international reputation rankings
- Global metrics programs to assess the size of malware and spam problems and efficacy of efforts to address them
- Specific practices from ISPs, ESPs, CERTs, software vendors, and other stakeholders to curb malware, mobile and messaging abuses.

## Today's Panelists



- Dr. Greg Shannon, Chief Scientist, CERT at Carnegie Mellon
- Samarth Saxena, Co-founder & COO, Octane Marketing (P) Ltd
- Jerry Upton, Executive Director, M<sup>3</sup>AAWG



- Operational Validity  
A result (report, technology, capability, practice, policy, or process) is operationally valid when it delivers in practice the measurable properties it was intended to deliver.
- Hygiene, Hygiene, Hygiene – know, watch, tweak

## Messaging & Bot Metrics

Jerry Upton

M<sup>3</sup>AAWG Executive Director

October 29, 2012

M<sup>3</sup>AAWG

# Messaging Abuse Metrics Program



- Quarterly report intended as a *guide to understanding the industry's efforts in obstructing abusive emails* before they reach users and to identify related trends over time
- 1<sup>st</sup> report covered Q4 2005. M<sup>3</sup>AAWG only reports if more than 100 million mailboxes are reported
- Provides an unbiased look at the scope of email abuse prevention from the mailbox operator's perspective
- Measurement seen to be key to evaluating “effectiveness” of policies, legislation, technical solutions, and to determine “effectiveness” of strategy and future changes



# Basic Rules

- Voluntary participation
- Participants must be M<sup>3</sup>AAWG members and be responsible for operating end-user mailboxes
- Should commit to report metrics quarterly for 2 years, though a company may drop out if there are reporting problems
- Companies may be added anytime and should provide at least 2 quarters of reports for consistency
- All reports confidential; Executive Director receives reports and aggregates data
- Publication on M<sup>3</sup>AAWG website

# What's being collected?

- **Number of mailboxes represented**
  - total # of mailboxes at the end of the quarter
- **Number of unaltered delivered email**
  - not blocked or tagged in any way by mailbox operator's anti-abuse efforts
- **Number of dropped connections & blocked / tagged inbound email**
  - using Anti-Spam/Anti-Viral framework, other recipient or message based rules, but not MUA (Mail User Agents)
  - now assuming 1 email per dropped connection

**Please note: We now only publish the data as percentages or ratios. The aggregate raw data is not shown as the revisions of the raw data are frequent.**

# Metrics Report



The metrics in the report do not represent spam, but indicate the volume of email identified as “abusive.” This report covers more than 400 million mailboxes with 300 billion unaltered emails delivered.

Key Historical Ratios	Report #16 Q2 2012	Report #16 Q1 2012	Report #16 Q4 2011	Report #15 Q3 2011	Report #15 Q2 2011
<p><b>Dropped Connections &amp; Blocked/Tagged Inbound Emails per Delivered Mail</b></p> <p>Or</p> <p><b>Ratio of Dropped Connections &amp; Blocked/Tagged Inbound Emails to Unaltered Delivered Email</b></p>	<p><b>7.64</b></p> <p>or</p> <p><b>88.4% abusive email</b></p>	<p><b>7.14</b></p> <p>or</p> <p><b>87.7% abusive email</b></p>	<p><b>6.83</b></p> <p>or</p> <p><b>87.2% abusive email</b></p>	<p><b>7.90</b></p> <p>or</p> <p><b>88.8% abusive email</b></p>	<p><b>7.22</b></p> <p>Or</p> <p><b>87.8% abusive email</b></p>

# Bot Metrics: What and Why?

## What?

A quorum of global ISPs who will anonymously submit data to permit factual sizing of botnets and their locations around the world. The published metrics will serve as an objective tool for tracking the industry's and governments' efforts at controlling the spread of botnets.

## Why?

- Educate public policy makers with M<sup>3</sup>AAWG bot metrics to help frame the policy debate
- To assess the efficacy of efforts to reduce bot infections
- Provide a reliable view of the problem from those who own the data and see the issue first hand
- Avoid prescriptive regulatory approaches that will impede innovation in fighting botnets and other malware

# How Does the Program Work?



## Basic Rules

- Voluntary participation
- Participants must be responsible for providing Internet access
  - We also work with non-ISPs who have a view of the problem (OS, AV, DNS, etc.)
- Should commit to report metrics quarterly for 2 years, though a company may drop out if there are reporting problems
- Companies may be added anytime and should provide at least 2 quarters of reports for consistency
- All reports confidential; Executive Director receives reports and aggregates data
  - Should have a standard NDA available
- Publication on M<sup>3</sup>AAWG website
  - After formal program established

## Pilot Phase

- Requesting monthly data to tune the program
- Targeting 50 million aggregate subscribers
- Send data to M<sup>3</sup>AAWG Executive Director starting with November data set

# The Data Collected

## Phase 1 - Pilot



Metric	Notes
<b>Total # of subscribers</b>	This should be the number of subscribers for the business division being reported here. For example, you might not collect metrics from fiber links, etc.
<b>Infected Subscribers</b>	Count of <u>unique</u> subscribers with infections discovered in reporting period.
<b>Percent of base infected</b>	<i>(calculated from above)</i>
<b>Total number of infection notices delivered</b>	How many unique subscribers were notified of a problem by any means (SMS, phone call, email, web redirection/browser notification etc.) Multiple notices to the same subscriber count as one. This does not imply that the subscriber has read/received the notice.
<b>Percent Notified</b>	<i>(calculated from above)</i>

# Bot Metrics Pilot Data



- Pilot Data for 2012 – not for publication as the sample needs additional validation

Data Removed for Publication

# Where We Stand & Next Steps

## Initial Findings

- This is difficult, but possible!
- ... but we've identified some challenges
  - Definition of a bot (vs. malware, adware, etc.)
  - Differing detection methods
  - Frequency of measurement
  - How to normalize data sets

## Next Steps

Email [KevSull@microsoft.com](mailto:KevSull@microsoft.com) for more answers

Begin submitting pilot data

- contact Jerry Upton, [jerry.upton@m3aawg.org](mailto:jerry.upton@m3aawg.org)



# Messaging Abuse Metrics



- Questions

## Thank You

# DISCUSSION

## Call to Action

- Evaluate cross-sector solutions and document your experiences and successes.
- The data to help you get started largely exists. Use it, share feedback with the providers of data. Feedback loops improve our overall effectiveness!
- Contribute to global metrics efforts that help build a baseline for size of the problem and benchmarks to evaluate potential solutions.

**THANK YOU!**